



Border Line Feeders Inc.

**Finalist for the Canadian Bankers Association
Award for Community Involvement
and
Finalist for the Service Award**



Border Line Feeders operates a feedlot that currently has 12,000 head of cattle and is planning to have 20,000 head by 2011. Border Line, which is located near Ceylon, wanted to provide an alternative market for grain and forage products in the region.

Border Line Feeders strives to offer the best service to its customers. To do this the company has introduced flexibility into its services. Border Line Feeders facilitates financing for its customer to buy cattle and/or facilitates the buying of or buys cattle for its customers. The company also markets customers' cattle for them, arranges the trucking/distribution of cattle to and from the feedlot and brokers cattle to the United States for customers. Border Line Feeders has a 96.55% rate of customer retention and most new customers are the result of a referral.

Border Line Feeders is active in the local community supporting the Regional Park, 4-H clubs, Radville Hospital Foundation, as well as many other community organizations. The community support comes in many forms including volunteering staff for various community projects and monetary donations.

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The 26th annual ABEX Awards Dinner will be hosted by the Saskatchewan Chamber of Commerce on October 24, 2009. Visit www.saskchamber.com or call 306-352-2671 for more information.

