



## **SUCCESS Office Systems** Finalist for the Service Award

SUCCESS Office Systems sells and services office equipment locally. The Customer Vision Model drives the team at SUCCESS. Seeing business through the customer's eyes allows all employees to build strong relationships with customers, making it easier for customers to do business with them.

SUCCESS attributes its growth to being a local company, with offices in Regina and Saskatoon, as well as technicians in Moose Jaw and Weyburn. Its growth can also be attributed to customer service mandates such as SUCCESS' promise to keep the customer "up and running" which permeates the job duties of all staff. Technicians are highly trained and provide exceptional service on every call.

SUCCESS Office Systems has major accounts that require a 24/7 on call service. They will replace any equipment that is not performing to customer satisfaction through the term of the service contract. SUCCESS also provides a "loaner" if the customer is going to be unable to meet the demands of their business. From the receptionist all the way up to the President/General Manager, SUCCESS puts the customer first!

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*The 26th annual ABEX Awards Dinner will be hosted by the Saskatchewan Chamber of Commerce on October 24, 2009. Visit [www.saskchamber.com](http://www.saskchamber.com) or call 306-352-2671 for more information.*

