



The ABEX Awards General Information

The ABEX Awards are open to all private sector (non-governmental), for profit, enterprises in Saskatchewan, whether large or small. A company may submit its own application or be sponsored by a third party (all third party nominations must be approved by an authorized representative of the sponsored company).

The business may be entered in more than one of the ABEX categories.

All applicants will automatically be entered into the “Business of the Year” category.

Once you have decided which categories the company is going to enter,

- ➔ Complete the Background Information
- ➔ Complete the entry form(s) corresponding to the categories you have chosen to enter.

Return the completed forms before **June 30, 2010** to:

The ABEX Awards Selection Committee
c/o Saskatchewan Chamber of Commerce
1630 Chateau Tower - 1920 Broad Street
Regina, Saskatchewan S4P 3V2
Email: tdoroshenko@saskchamber.com

The ABEX administration office guarantees that any information you may provide will remain confidential. All information after judging will be destroyed or returned to you according to your direction.

The ABEX jury will evaluate the performance of a business over its most recent fiscal year.

The gala awards ceremony will be held in Regina on Saturday, October 30, 2010.

(Please use separate sheet of paper to answer if necessary)



Background Information

Name of Company: _____
 Address: _____
 City: _____ Postal Code: _____
 Telephone: _____ Facsimile: _____
 Name of President: _____
 Number of Employees: _____ Location of Head Office: _____
 In operation for _____ years Email: _____
 Person to contact regarding this submission: _____

Sales

(latest three years, most recent first)

\$ _____ \$ _____ \$ _____

Details of Field of Activities

| Types of Products or Services | % of Total Sales/Revenue |
|----------------------------------|-----------------------------|
| _____ | _____% |
| _____ | _____% |
| _____ | _____% |

Geographical Distribution of Sales

Saskatchewan _____ % USA _____ %
 Other Provinces _____ % Other Countries _____ %

Financial Information

Financial success is an important criterion in recognizing business excellence.

In order to assist the jury in the selection of the ABEX Award winners, you are encouraged to submit any financial information that would demonstrate the success of the business. Also, finalists in various categories may be contacted by our independent supervisors, Dillon Hillstead Melanson Certified General Accountants, to provide certain financial data that would assist the jury in determining the financial stability of your business.

All information is treated in a strictly confidential manner.

Please enclose any documents (brochures, folders, annual reports) that the company has published describing its activities, interests, etc.

Authorized signatures _____ / _____
 Submitted by _____ Authorized by _____
 _____ / _____
 Date _____ Date _____

(All third party nominations must be approved by an authorized representative of the sponsored company.)

(Please use separate sheet of paper to answer if necessary)



The ABEX Award for Exports

Sponsored by the Saskatchewan Trade and Export Partnership

The Achievement for Business Excellence Award for Exports goes to the business demonstrating exceptional performance in exporting Saskatchewan goods or services nationally or internationally. Judging takes into account the relative size of the business and factors such as the increase in export sales or successful entry into new markets.

NAME OF COMPANY

1. Sales volume: (Provide breakdown by type of product if possible.)

| | Most Recent Year | Prior Year |
|---|------------------|------------|
| Export Sales | \$ _____ | \$ _____ |
| Number of Units Sold (If applicable) | _____ | _____ |
| Total Outside Canada | \$ _____ | \$ _____ |
| Canadian Sales | \$ _____ | \$ _____ |
| Saskatchewan Sales | \$ _____ | \$ _____ |
| Total Sales | \$ _____ | \$ _____ |

2. a) Has the firm penetrated one or more new markets outside Saskatchewan during the last two years?

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b) Please specify markets and sales volume in dollars.

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3. How did the firm make contact with its prospective markets?

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(Please use separate sheet of paper to answer if necessary)



4. What has been the tangible outcome of contact with prospective markets? Provide detailed examples.

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5. Has the firm received any Government assistance? Please specify.

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6. How many jobs, directly linked to exporting, have been created during the reference year? What percentage are these of the firm's employee base?
(Jobs must be filled for more than 121 days to be included)

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7. Does the firm have a short-term plan for further expansion into foreign markets? Please specify.

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8. What is the nominee's company safety plan? Please enclose if possible. (Not sure what makes up a safety plan? visit www.saskchamber.com for more information.)

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9. Why do you feel this company deserves the ABEX Award for Exports?

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10. Please indicate a Saskatchewan business or local business leader who would support the nominee's application for this award. (optional)

- 1)
- 2)
- 3)